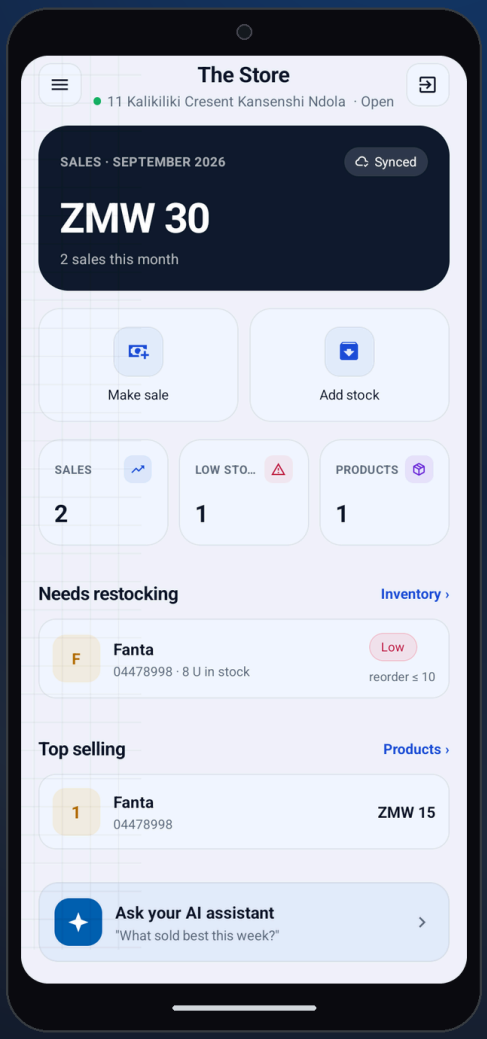
Gulani Stores

COMPANY PROFILE · 2026

Engineered to empower.

Point of sale, stock and accounting for African businesses — built in Zambia, on the phone, the PC and the web.



COMPANY

Gulani Stores Limited
Ndola, Zambia

WEB

www.gulanistores.com
pos.gulanistores.com

CONTACT

+260 761 751 706
info@gulanistores.co.zm

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AT A GLANCE

100+
Stores running on Gulani Stores

5
Platforms: Android, Windows, macOS, Linux and the web

30+
Features in the apps

3
Live integrations: Odoo, Manager.io and ZRA Smart Invoice

ABOUT US

A Zambian technology company for the small business owner.

Gulani Stores Limited builds the software that runs the shop: the till, the stockroom, the books and the numbers behind every decision.

We started in Zambia with one idea. The owner of a market stall or a Copperbelt shop deserves the same calibre of tools that a large company takes for granted. In under two years Gulani Stores has grown from a single mobile app into a point of sale and store management platform on Android, Windows, macOS, Linux and the web.

Owners use it to make sales, track stock, manage staff, see every store in one place and keep their books. With Gulani Stores Accounting, powered by Manager, we keep the books for them too. With our ZRA Smart Invoice link, every sale can be fiscalised as it happens.

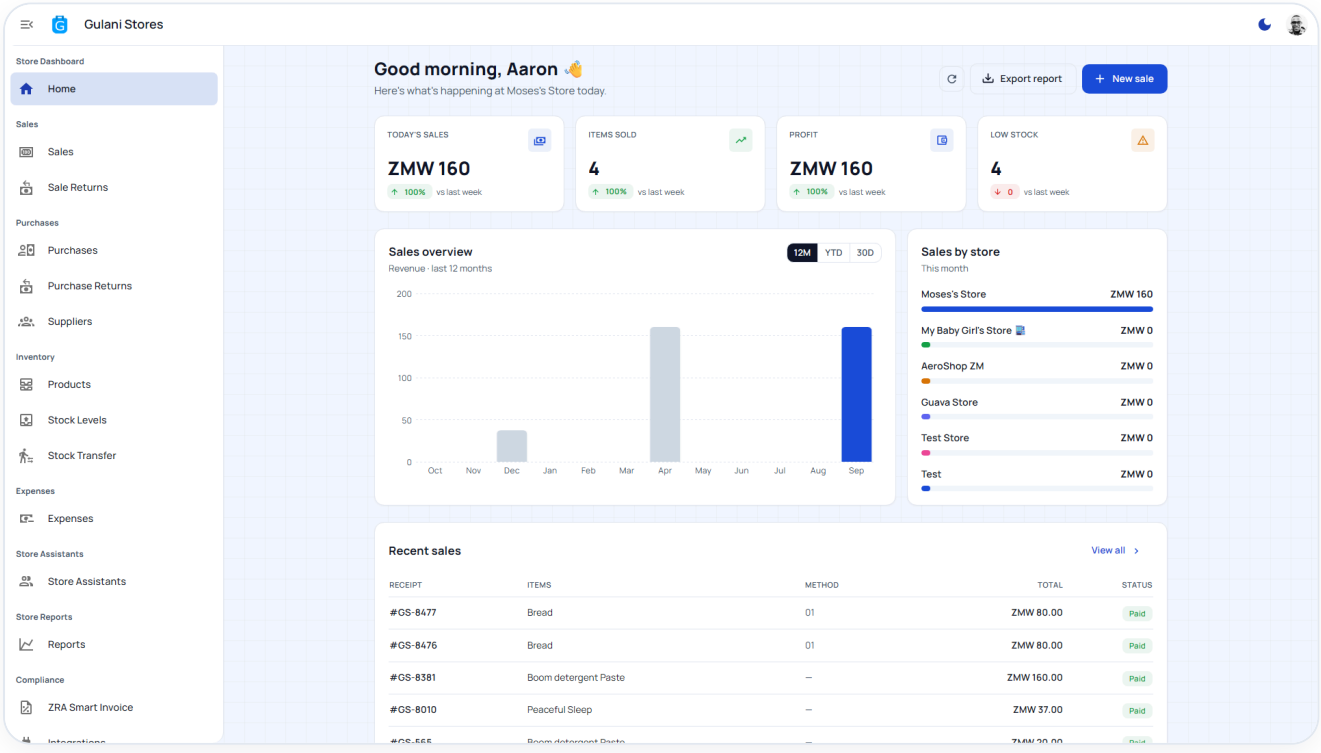
We sell and support the product ourselves, from Zambia, and through a trained and certified network of affiliates who show business owners the app on their own phone.

WHO WE SERVE

- Shops, groceries, pharmacies, hardware stores, restaurants and service businesses
- Single-shop owners with one to three staff, moving off exercise books and spreadsheets
- Owners running two or more outlets under one account
- Businesses taking cash and mobile money side by side

WHERE WE ARE

Head office in Ndola, Zambia. Customers across Zambia's towns and cities.



WHAT DRIVES US

Mission, vision and values

OUR MISSION

To be the leading and most cost-effective business management software provider in Zambia — giving every SME the tools, intelligence and resilience they need to grow.

OUR VISION

By 2028, the most trusted SME platform in Zambia and a credible choice across SADC — the system African business owners use to run and grow their business.

OUR VALUES

01

Efficiency

We respect our customers' time. Fewest clicks, fastest checkout, lowest cost to run. We do not ship complexity nobody needs.

02

Integrity

We do what we said we would. We hold customer data in trust, follow the law, and describe our product honestly.

03

Innovation

We bring AI, real-time analytics and offline-first design to the small business — to fix real problems, not for show.

Customer first

Every decision is judged by one question: does it make our customer's business better?

Resilience

We build for real conditions: patchy internet, power cuts and all kinds of devices.

Local roots, regional ambition

Proudly built in Zambia, designed from day one to work across borders.

> A single-room shop and a multi-outlet retailer should both find a fit in our product.

WHAT WE OFFER

Four ways to run your business

Start with the till, add the books, take the books on their own, or keep the accounting system you already use. Prices are per store, per month, in Kwacha.

POS

from K180/mo

The till, the stock and the reports — on the phone, in the browser and on the PC.

- Sell on Android, Windows, macOS, Linux or the web
- Stock levels, low-stock alerts and reorder points
- Store assistants with their own logins

BEST VALUE

POS + Accounting

from K830/mo

Sell all day, and the books write themselves. K180 POS plus accounting from K650.

- Everything in POS, plus a full set of books
- Sales, purchases and suppliers flow through on their own
- Powered by Manager, run for you by Gulani Stores

Accounting only

from K650/mo

For businesses that do not need a till but do need clean books.

- Invoices, quotes, bills and expenses
- Profit and loss, balance sheet, cash flow, VAT-ready reports
- Your own login; we set it up, back it up and help you

POS + your Manager.io

Entreprise K580/mo

Already keep your books in Manager.io? Keep them. We send the POS side across.

- Link your own Manager.io business once
- Products, sales, returns, purchases and suppliers sync over
- Odoo ERP and ZRA Smart Invoice on the same plan

Accounting is powered by Manager, made by Manager Solutions. We keep your books on our Manager cloud server and give you your own login.

One app on every screen

Sell on the shop floor, at a stall or on a delivery. Everything you record lands in the same account, so the phone, the counter PC and the browser always agree.

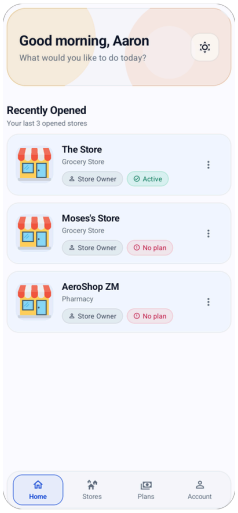
Android
Google Play

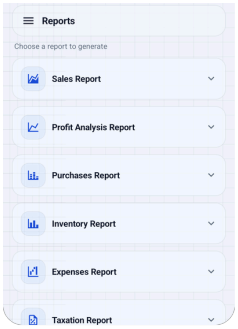
Windows
Windows 10 and 11

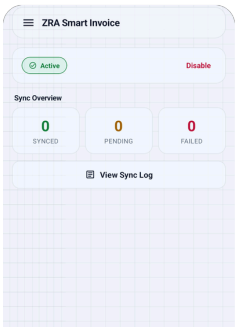
macOS
Apple Silicon and Intel

Linux
.deb and .rpm

Web
Any browser







Store management
Run many stores from one account, each with its own data, settings and staff.

Products
Cost and selling prices, barcodes, categories, images and low-stock warnings.

Sales
Cash, mobile money and card. Stock comes off the shelf the moment a sale is confirmed.

Inventory
Real-time stock levels, stock history, transfers between stores and reorder points.

Purchases and expenses
Supplier records, purchases that restock automatically, and every kwacha spent.

Reports
Sales, profit, purchases, inventory, expenses and tax, by date range, ready to export.

Store assistants
Staff get their own logins and only the screens they need. You see everything.

AI assistant
Ask plain questions about your own shop and get answers from your own data.

OFFLINE

Android and Windows keep selling offline and sync when you are back online.

HARDWARE

Receipt printers and barcode scanners on the desktop apps.

FREE TRIAL

Every plan starts with a free trial. No card needed to try it.

PLANS AND PRICING

Three plans, one price list

Plans are per store, billed in Zambian Kwacha. Pay monthly, or yearly for a better rate. Cancel any time. Prices are the same for every store type.

Basic

K180 per month

Core selling: sales, sales returns and expense tracking.

- Sales and receipts
- Sales returns and credit notes
- Expense tracking

Premium MOST POPULAR

K380 per month

Basic plus inventory, purchasing, suppliers, reports and store assistants.

- Sales and receipts
- Sales returns and credit notes
- Purchases from suppliers
- Purchase returns
- Supplier directory
- Products, stock levels and transfers
- Expense tracking
- Business reports and analytics
- Store assistants and permissions

Entreprise

K580 per month

Everything your store type offers, including the AI assistant, ZRA compliance and external integrations.

- Sales and receipts
- Sales returns and credit notes
- Purchases from suppliers
- Purchase returns
- Supplier directory
- Products, stock levels and transfers
- Expense tracking
- Business reports and analytics
- Store assistants and permissions
- AI business assistant
- ZRA Smart Invoice
- External integrations (Odoo, Manager.io, more coming)

ADD-ON OR ON ITS OWN

Gulani Stores Accounting

Powered by Manager. K650 minimum whether you add it to a POS plan or use it alone; larger books are quoted. Example: Premium K380 + Accounting K650 = K1,030 a month.

from K650 per month

Store types: retail store, grocery, pharmacy, restaurant and service provider. Service providers do not need purchasing or suppliers, so those are left out of their plans. Prices as at October 2026; the current list is always at www.gulanistores.com/pricing.

POWERED BY MANAGER

Gulani Stores Accounting — the books, done.

Powered by Manager, run for you by Gulani Stores. We keep your business on our Manager cloud server, set it up, back it up and bill you in Kwacha. From K650 a month.

What you get

- ✓ Invoices and quotes
- ✓ Bills and expenses
- ✓ Bank reconciliation
- ✓ Profit and loss
- ✓ Balance sheet
- ✓ Cash flow
- ✓ VAT-ready tax reports
- ✓ Customer and supplier statements
- ✓ Inventory values
- ✓ Logins for your accountant
- ✓ Works on any device

Two ways to take it

Integrated

Joined to your Gulani Stores POS. Sales, purchases, suppliers and stock movements flow into the books by themselves.

from K650 + your POS plan

Standalone

Just the books, for businesses that do not sell over a till — services, contractors, rentals, NGOs.

from K650, nothing else

HOW IT IS RUN

Hosted by us

Your business sits on the Gulani Stores Manager cloud server.

Your own login

Restricted access to your business only, plus logins for your accountant.

Backed up daily

Ask for a copy of your data any time. If you leave, you leave with your books.

Local support

A Zambian team on the phone when you get stuck.

WHAT HAPPENS NEXT

01

We call or email you within one working day and confirm your price.

02

We create your business on our Manager cloud server and load your opening balances.

03

You get your own login and a walk-through, and we stay on the phone when you need us.

IS THIS MANAGER?

Yes — honestly. Your books are kept in Manager (cloud edition). Gulani Stores runs its own Manager cloud server, creates your business on it and gives you your own login. Manager is made by Manager Solutions, not by us. What you pay Gulani Stores for is the setup, the POS integration, the backups, the local support and billing in Kwacha.

ENTREPRISE PLAN

Works with the systems you already use

Link a store to Odoo ERP, Manager.io and ZRA Smart Invoice. Products, sales, sales returns, purchases and suppliers are sent across as you record them — no exports, no re-typing.

Odoo ERP

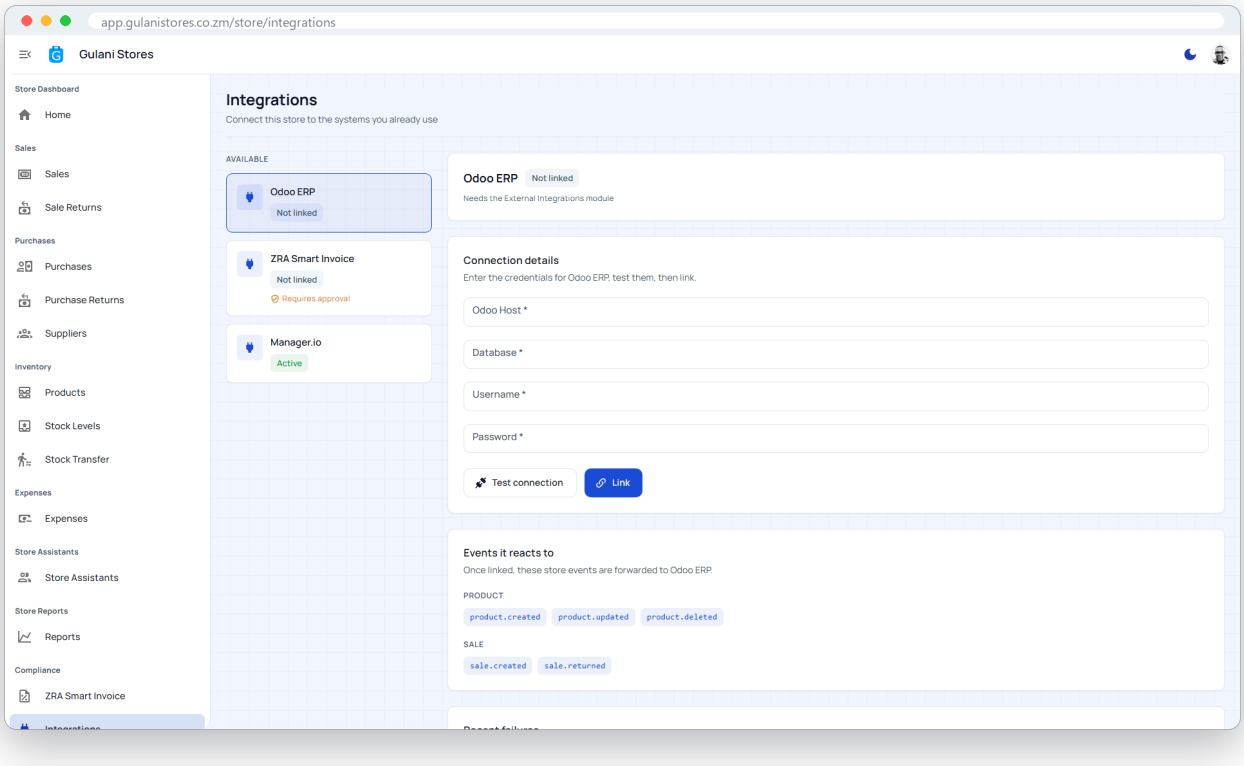
Keep your Odoo database in step with the shop floor. Products you create appear in Odoo, and every sale, return and purchase is posted as it is recorded.

Manager.io

Send the day's trading straight into your books. Sales become invoices, purchases become bills, and customers and suppliers stay in one list.

ZRA Smart Invoice

Fiscalise sales with the Zambia Revenue Authority in real time. Every invoice is submitted for you, ZRA receipt numbers are stored, and you keep a full audit log.



01

Link the store once

Enter the connection details, test them and link. Credentials are encrypted.

02

Carry on selling

Everything you record is sent across automatically.

03

Nothing gets lost

If the other system is down, the sync is queued and retried.

04

Unlink any time

Turning a link off stops the sync at once. Your data stays as it is.

WHY US

Why business owners choose Gulani Stores

01 Built for African businesses

Designed for local markets: mobile money, ZRA Smart Invoice, pricing in Kwacha and apps that keep selling when the internet drops.

02 Simple to learn

Owners and staff get started quickly with very little training. Ringing up a sale is quick, and the advanced tools are one tap further in.

03 Everything in one place

Sales, stock, purchases, expenses, staff, accounting and AI help, in one account across every device.

04 Local people, local support

A Zambian team on the phone and on WhatsApp during office hours — not a ticket queue abroad.

WHERE WE STAND OUT

Big international POS apps often fall short where African SMEs need them most. Gulani Stores is built around exactly those gaps:

Local tax

ZRA Smart Invoice built in, not bolted on.

Mobile money

Cash, mobile money and card at the same till.

Patchy internet

Keeps selling offline and syncs later.

People on the ground

Support and affiliates in Zambia.

Try it free

Every plan starts with a free trial. Load your own products and make real sales before you pay anything.

- Google Play: “Gulani Stores - Mobile POS”
- www.gulanistores.com/download-center
- pos.gulanistores.com

OUR PLAN FOR 2026 TO 2028

From Zambia's best POS to Africa's smartest SME platform

Three steps, one after the other. Each one builds on the last, so we get the basics right at home before we cross a border.

2026

Foundation

- ✓ ZRA Smart Invoice on mobile, desktop and web
- ✓ Offline selling on every platform
- ✓ Mobile money at checkout: MTN, Airtel and Zamtel
- ✓ A faster, simpler start for new stores

2027

Intelligence and integration

- ✓ Real-time analytics across all your stores
- ✓ An AI Advisor that spots problems and suggests what to do
- ✓ QuickBooks and Sage 300 connectors, alongside Odoo
- ✓ A business tier for multi-outlet retailers

2028

Regional expansion

- ✓ Gulani Stores in Malawi, Zimbabwe and Botswana
- ✓ Multi-currency and multi-tax support
- ✓ Local payments and local support in each market

Our plan, not a promise of dates. The ZRA Smart Invoice link, the Odoo and Manager.io integrations and offline selling on Android and Windows are already live today.

OUR TEAM

The people behind the product

A Zambian team that builds, sells and supports Gulani Stores.

FOUNDERS



Aaron Mkandawire
Co-founder · Executive Manager



Collins Kaulu
Co-founder · Operations Manager

THE TEAM



Charles Mukete
Software Engineer



Kalande Kapaya
Software Engineer · Marketing Manager



Naomi Mkandawire
Digital Marketing Specialist



Maria Mwelwa
Digital Marketing Specialist

AFFILIATE PROGRAMME

Earn with Gulani Stores

Get certified, refer businesses and earn up to 40% commission for up to 48 months per customer. Paid monthly by bank transfer or e-wallet.

Up to 40% commission
On every paying referral, for up to 48 months.

Training
Get certified and earn a recognised title.

Easy tracking
Your own link and code, with clear earnings reports.

Monthly payouts
By bank transfer, e-wallet or another approved method.

LEVEL	TITLE AND COURSE	MONTHS 1–12	MONTHS 13–48
Level 1	**Certified Affiliate Associate** Affiliate Foundations Course	18%	5%
Level 2	**Certified Mobile App Specialist** Mobile App Training Course	28%	8%
Level 3	**Certified Professional Affiliate Consultant** POS and Advanced Systems Course	40%	10%

The rate is locked at your certification level when the customer makes their first purchase.

01
Apply online
Sign up with accurate details and submit your KYC documents.

02
Get certified
Finish Level 1 within 30 days and get your own referral link.

03
Refer customers
Show business owners the app and share your link.

04
Get paid
Monthly, for every paying referral. Minimum payout ZMW 500.

WHO CAN JOIN

Anyone aged 16 or over who completes KYC and Level 1 certification. Apply at mis.gulanistores.com/register, or write to affiliates@gulanistores.co.zm.

CONTACT

Let’s get your store running

Call, write or send a WhatsApp message. We will help you set up your store, move your stock in, and make your first sale.

PHONE	+260 761 751 706 · +260 965 555 030
WHATSAPP	+260 761 751 706
EMAIL	info@gulanistores.co.zm support@gulanistores.co.zm (support)
WEB	www.gulanistores.com Web app: pos.gulanistores.com
OFFICE	Ndola, Zambia
HOURS	Monday to Thursday 08:00–17:00 Friday and Saturday 08:00–12:00
FOLLOW US	Facebook · Instagram · LinkedIn — Gulani Stores

Gulani Stores

Gulani Stores Limited · Where intelligent business management meets African entrepreneurship.